

Tahoe

Casino Management System

Innovations by EC Development



A pschent for performance.

www.ecdevonline.com

COMPANY OVERVIEW

EC Development Inc., is a company which provides Casino Management Software systems (**Tahoe CMS™**) that are standards-compliant and integrate management and reporting for all Class II and Class III games and related gaming systems.

EC's team has a deep domain experience with the gaming industry and the financial industry. The company is uniquely qualified to guide a customer through the process of evaluating a casino operation. The **Tahoe CMS™** provides the customer with the “**Next Generation of Business Intelligence**” to give them the “**Player Tracking and Marketing Intelligence**” to grow their top line while yielding a maximum return to the bottom line with “**Satisfied Players**”.

The company's technology has been successfully deployed in Casinos covering a wide variety of gaming devices in multiple languages and currencies.

EXECUTIVE TEAM

Management is critical to success. The EC Executive team brings the right blend of business experience and technical experience to sell and deploy solutions in the gaming industry. EC Development executives have successfully developed and deployed technology in both the financial and gaming sectors.

Eugene Estep | Chief Executive Officer

Mr. Estep jointly founded EC Development in 2005. He received his education in computer sciences at the University of Oklahoma. Prior to EC Development he worked as a consultant to the Financial Industry and while at 1st National Bank oversaw the conversion of the banks mainframe system to a window based back office system and was responsible for security audits of the bank and its 13 branches. He formed several IT companies and Tech Rescue one of his early stage companies has over 800 customers today and continues to thrive.

Fredrick C. Combs | Chief Information Officer

Mr. Combs jointly founded EC Development and has been developing cutting edge gaming technology solutions since 2003. He is the original designer and architect of the Tahoe CMS system and holds several patents. Prior to EC Development he provided consulting and technical development services to the Financial Industry specific to banking and medical accounting applications. He is an innovator in technology applications with high security requirements including one of the first web based medical accountings systems that had over 300 concurrent users which he designed and implemented in 2002.

Randy Edgerton | Chief Financial Officer

Mr. Edgerton was the CEO of eNucleus Inc., and successfully took the company through its reorganization. Mr. Edgerton has over 30 years of experience serving in various executive positions in information technology. His executive experience spans large complex computer and network solutions, software development and support for IT systems in the US, Asia, India and South America.

TAHOE PRODUCT LINE

Tahoe Casino Management System (CMS) is a complete class 2 and class 3 game accounting and customer management system. This fully featured system seamlessly aggregates all Casino electronic gaming as well as integrating table games via the Tahoe Table Tracking system, allowing any Casino to manage their existing operation with managed growth within their market while understanding and rewarding their customers.

Tahoe CashFlow tracks the flow of money from the vault to the floor as well as the cashier stations and any other point of transaction within the Casino. This robust tool allows for peace of mind while providing complete financial reporting compliant with standardized Minimal Internal Controls (MIC's) as defined by the Gaming Standards Association.

Tahoe Table Tracking tracks player data as well as table game statistics and is integral to providing a complete view of a casino's operation and player habits. The Tahoe Table Tracking system allows for automatic player entry while still allowing the dealer and pit boss to capture the data that is critical to each individual facility. This tool allows the dealer and pit boss to accurately reward and identify the players, their habits and how to reward them.

Tahoe TITO and Cashless Since (TITO) Ticket In Ticket Out systems are the norm in the primary class 3 markets, the Tahoe system provides complete TITO functionality. This allows for easy integration of any gaming floor. Because of the particular needs of many emerging and boutique gaming markets, EC Development created a cashless system that allows for a completely cashless gaming floor that greatly reduces cash liability and man-power requirements while meeting specific jurisdictional requirements.

CASINO MANAGEMENT SYSTEMS (CMS)

Monitor Game Floor?



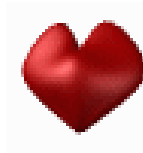
Player Satisfaction?



Monitor Employees?



IT IS THE
HEART OF THE
CASINO



WHY DO CASINOS PURCHASE CMS SYSTEMS?

ACCOUNTING



- *People Intensive practices*
- *Inventory shrinkage (Theft)*
- *Money management*
- *Asset management*

MARKETING



- *Player Tracking*
- *Restricted play promos*
- *Reward program*
- *Asset Management*
- *Promotion Planning*
- *Free Play*

MANAGEMENT



- *Reporting/Charting*
- *Game Management*
- *Staff Management*
- *Alerts & Monitoring*

SLOT MANAGEMENT



- *Title Management*
- *Zones*
- *Add/Remove Games*
- *Banks*
- *In/Out of play*

TO MAKE MONEY



WHY PURCHASE THE TAHOE CMS SYSTEM?

STATE-OF-THE-ART COMPREHENSIVE SYSTEM

COMPLETE SYSTEM



The Tahoe CMS is a packaged, fully modern, fully computerized slot accounting, promotions, marketing, and reporting system which allows a casino to run virtually any vendor's games on one system, completely negating the need to have disparate systems while also enabling truly cutting edge marketing tools.

COMPREHENSIVE REPORTING



- Over 100 Standard Reports
- Customizable Reporting
- Report Wizard

MANAGEMENT



- Reporting/Charting
- Game Management
- Staff Management
- Alerts & Monitoring

AUDIT & ACCOUNTING INTERFACE



- Vendor Reporting
 - Facility Reporting
 - Financial Reporting:
 - Meters, Drops, Revenue
 - Promos, Cashiers
- And Many More ...



AND SO MUCH MORE !!!

TAHOE CMS ... THE ULTIMATE MARKETING TOOL

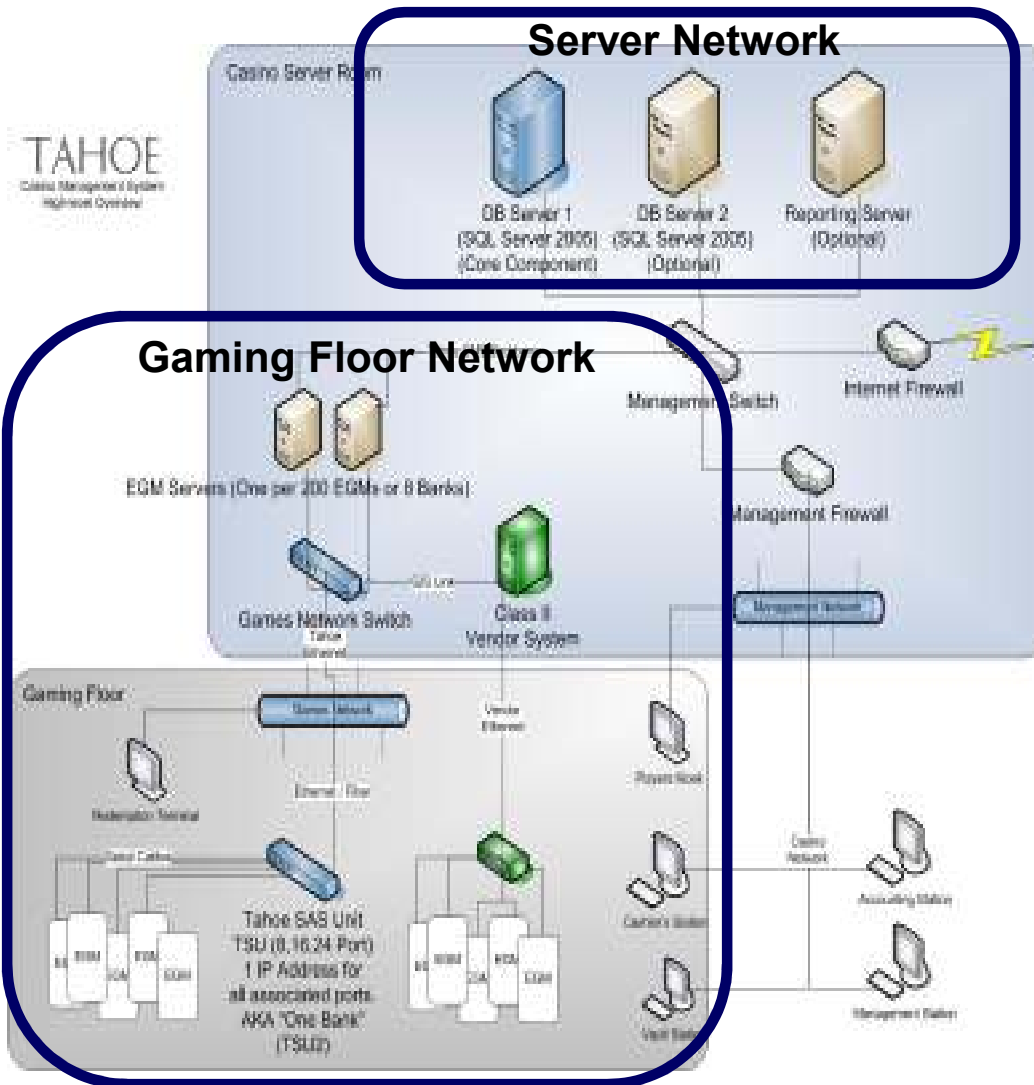
Industry has shown with the **RIGHT INFORMATION** about your facility and players a Casino can be more competitive, improve customer relations and increase their marketing success. **Tahoe Player Tracking PLACES** the right information at your **FINGERTIPS**.



TAHOE PLAYER TRACKING

- Free Play
- Restricted Play
- Hot Seat Drawing
- Promotion Planning
- Player Filters
- Trend Analysis
- In-depth activity reports
- 3rd party plug in friendly

POWERED BY STATE-OF-THE-ART TECHNOLOGY



Server Setup

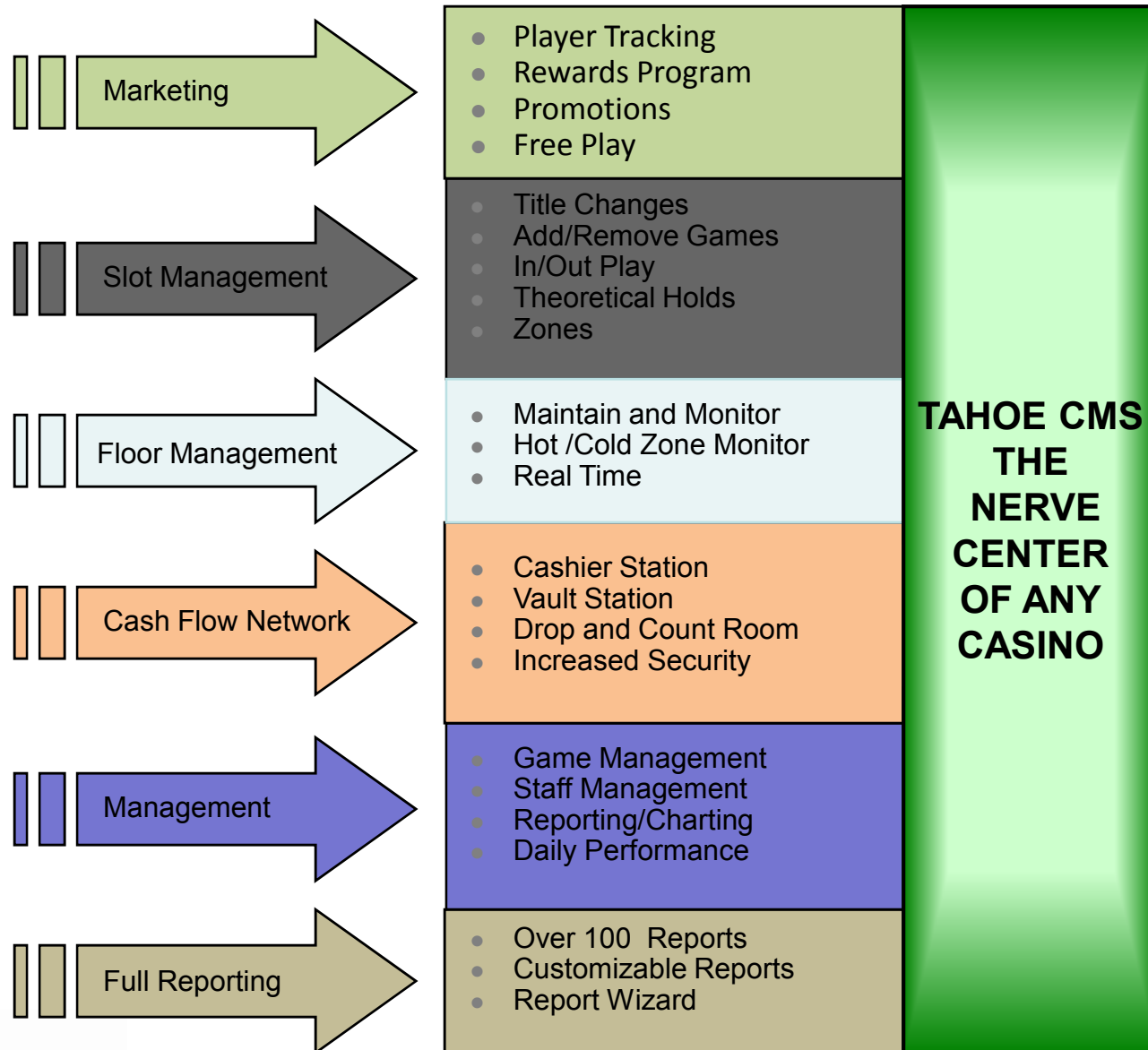
Database, Game, Reporting and S2S Servers

* All servers have redundant counterparts as well as backup solutions *

Gaming Floor Network

- Class 3 game server
- Class 2 Interconnect
- Redemption Kiosk
- TSU (Tahoe SAS Units)

TAHOE CMS ... THE COMPREHENSIVE CASINO TOOL



HOW ARE WE SUCCESSFULL ?

- We Implement in Phases that are mapped out in a combined effort, by the Casino and EC Tahoe teams.
 - Installation and implementation consist of several departments and functions moving forward simultaneously.
 - Tahoe Implementation Supervisors over see each step of the process and work closely with the casino staff.
 - Training is a key component of the Implementation process, each department has proper training prior to implementation.
- We believe Training is the key component of the Implementation process.
 - We have dedicated training for each group within the Casino, led by a Tahoe Trainer experienced in each department:
 - *Information Systems*
 - *Slot*
 - *Compliance*
 - *Audit*
 - Each department will be provided detailed documentation along with boot camp type training sessions.
 - Ongoing training is provided on an as needed basis; staff turn over, quarterly updates, expansions, etc..

ONGOING ONSITE/OFFSITE/REMOTE TRAINING

EC Development provides ongoing training in numerous formats, in order to best fit your needs.

- Onsite Train the Trainer sessions
- Onsite Hands on Training
- Remote Webinar Training
- Offsite Training at one of our locations



CONTACT US TODAY

Time is ***really*** your only competition get the Tahoe CMS System today:
A Superior System ... Cost Effective Solution ... User Friendly Interfaces

Corporate Headquarters

EC Development Inc.
23 E. 9th Street, Suite 229
Shawnee, OK 74801

Activities: Sales
Implementation
R & D
Support

Western Regional Office

EC Development Inc
2101 NE 129th Street
Suite 213
Vancouver, WA 98686

Activities: Sales
Finance

India Office

EC Development Pvt Ltd
503 Pairtosh
Usmanpura
Ahmedabad 380 013

Activities: Sales
Implementation
Development
Support

Contact us at: sales@ecdevonline.com

